Thank you for taking the time to recently speak with one of our Zeem consultants.

From a pure business perspective, we know that the performance, reliability and total cost of ownership / operation needs to be in line with diesel equivalents in order for commercial fleet operators to even consider the alternative of electric vehicles.  To that end, we want you to be aware that there currently are various subsidies available, to fleet operators, that help to make commercial electric vehicle adoption possible. Additionally, there are many attractive commercial electric vehicle offerings in the Medium Duty Classification 3-6 that meet most commercial fleet duty cycle performance requirements.

Because of this, we feel that now more so than ever before is the time for you to seriously evaluate diversifying your fleet so that you can begin transitioning to Zero-Emission All-Electric!

To assist you with the transition, Zeem offers a turnkey solution for fleet operators who want to buy, lease or rent - an electric truck, a van, a shuttle or a bus. Collectively Zeem has over 50 years of commercial electric vehicle experience in engineering and with batteries, charging, service & maintenance.  Also, Zeem is current with all the regulatory requirements, the trends with diesel mitigation and the incentives that are available to fleets for vehicle and charging infrastructure purchases.

Zeem provides vehicle rentals or leases that include service / maintenance and charging all in one monthly cost at:

* + Month to month option
  + 1-7-year rental or lease
  + Price per mile option

In addition, Zeem electrifies old or new truck and bus chassis with complete power electronics kits with no residual risk, limited downtime, no tech risk and no infrastructure risk. And most importantly, Zeem**:**

* Is product agnostic regarding vehicles and charging infrastructure
* Our proprietary Zeem Operating system operates the vehicle at maximum efficiency and; optimizes the battery and minimizes grid impact for fleets and utilities
* We provide simplified financing solutions for rental, leasing and/or CEV ownership
* We provide vehicle training for operators and for service and maintenance
* We provide full recycling services for 2nd life and end of life in highly conscious eco-friendly way

To further assist you with evaluating the benefits of making the transition, we have developed a customized total cost of operation (TCO) calculator to accurately compare the cost of operating your existing vehicle which needs to be replaced with an all-electric or hybrid option.

Again, thank you for your time. We invite you to access our TCO calculator using this link [tco@zeemsolutions.com](mailto:tco@zeemsolutions.com)  and we will then have a Zeem consultant follow up with you to answer any additional questions that you might have.